



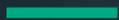
Hewlett Packard
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Brochure

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CONSUMPTION-BASED INFRASTRUCTURE ON YOUR TERMS

Run your top healthcare workloads as-a-service—with
cloud economics and on-premises control



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HPE GreenLake: Consumption-based IT

- Cloud-like flexibility and speed
- Enterprise-class uptime, reliability, and stability
- On-premises security and control
- Pay-per-use economics that eliminate overprovisioning
- Simplified budgeting and single-vendor procurement
- A proven partner with 50 years of healthcare expertise

From a patient-care perspective, you can never really afford to have your mission-critical IT systems go down. From a business perspective, you also can't afford to pay for capacity you don't need.

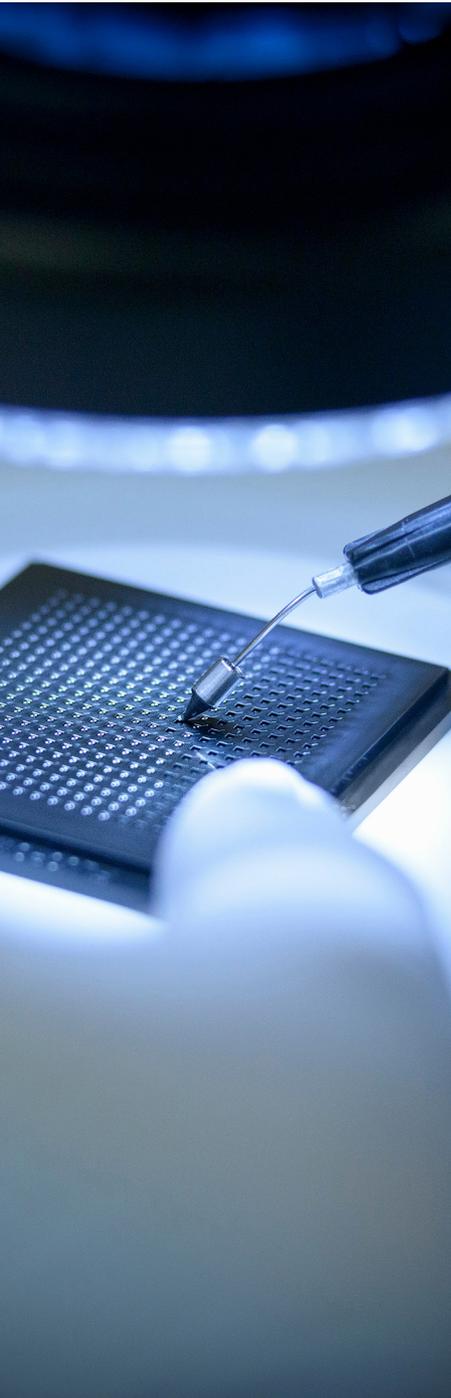
But between regulatory requirements and the ever-accelerating growth in data and workloads, IT teams are constantly challenged to keep up with all the moving parts—and business leaders are challenged to find ways pay for it all. HPE GreenLake consumption based-IT is the cure, delivering the healthcare IT experience you're looking for—without compromise.

As an as-a-service offering that delivers on-demand capacity and planning, HPE GreenLake combines the agility and economics of public cloud with the security and performance of on-premises IT. Experience the same cloud-like benefits of fast deployment, scalability, and pay-per-use economics—all within the total control of your own on-premises environment. Even better, each solution comes with advisory and professional services options to help you take things to the next level with solution design, integration into your environment, and ongoing management.

Pay only for what you consume: With traditional enterprise models, healthcare organizations often need to grapple with costly procurement cycles and heavy capital expenditures. The result is usually overprovisioning, paying for capacity well before it's used—or for capacity that's never needed at all. HPE GreenLake eliminates overprovisioning, deploying pay-per-use IT that's flexible, fair, and fully transparent, with metered usage that you can track through a user-friendly portal.

Choose your technology: If you need a pay-per-use infrastructure solution but don't know where to start, you can take advantage of pre-configured infrastructure packages. HPE GreenLake offers a catalog of pre-designed, end-to-end solutions—such as Big Data, backup, and core compute and storage—that simplify IT, shorten the procurement process, and speed deployment. You can select from a wide range of HPE and partner technologies with on-demand healthcare IT that's rightsized and ready to roll.





But not all pre-designed workload solutions fit every healthcare organization. HPE also offers fully customizable infrastructure modules that deliver greater technology choice, such as infrastructure that can support traditional applications but also has the flexibility to meet new demands. First, you specify the infrastructure you want, based on your environment and needs. HPE Pointnext Services experts will then design, implement, and, if desired, even manage the solution for you—tying many of the components into a single HPE GreenLake metric. You can design your own infrastructure solutions, selecting from a broad range of HPE and partner technologies, as well as optional services that span your infrastructure to your apps and workloads.

We can also support the electronic medical record (EMR) applications that are the backbone of your data management and patient continuity of care, such as Epic. HPE Pointnext Services is an experienced Epic migration partner, accustomed to handling complex projects and environments with mission-critical applications. We can help you comfortably house your Epic instance within a hybrid cloud environment and even enable you to tailor it for your own innovation initiatives. All these are delivered on-premises for the security and control you need to meet HIPAA and other regulatory requirements.

Plan capacity ahead of demand: Workload growth can be unpredictable. Enjoy piece of mind with capacity that's actively monitored and managed and easily ramped up ahead of workload demand. Under this model, your organization doesn't have to go through a cumbersome, months-long procurement process. You can scale infrastructure seamlessly, with pay-as-you-go, pay-as-you grow economics.

Put innovation back on the table: Free up time for your IT staff to handle neglected tasks, like the strategy and planning that lead to innovation for the organization. A modern, connected infrastructure with reliable, highly available access to electronic records is paramount to helping clinical staff glean insights into valuable data—enabling medical breakthroughs that build your institutional reputation.

Ensure life support for your legacy applications: Healthcare institutions are often at high risk of losing the key knowledge and skills they need to manage operationally critical environments, like older infrastructure that's essential to your proprietary and legacy healthcare applications. Our enterprise-grade experts work as part of your IT team to provide a personalized, uninterrupted support experience.

Align services with needs: Every HPE GreenLake solution comes with enterprise-grade support from HPE Pointnext Services, 24x7 monitoring, and active capacity management to ensure that your solution grows with your organization's needs.

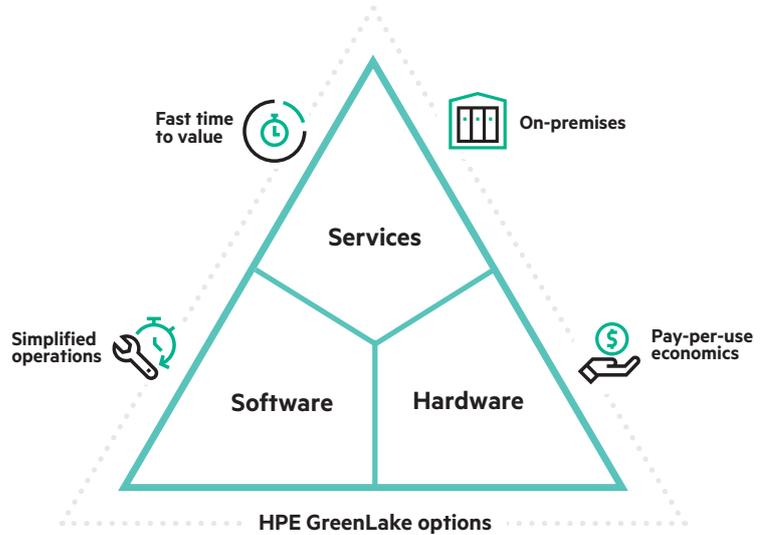
HPE Adaptive Management Services: A large catalog of services to augment your IT organization, including monitoring, operations, administration, and optimization of your full IT stack.

VM vending: Pay per VM, only for what you use. Simplify the complexity of virtualized applications, such as the issues of resource silos, multiple management interfaces, and policy misalignment.

Storage: Tame storage data's unrelenting, unpredictable growth with HPE GreenLake. This pay-per-use cost model is ready to tackle surges in data storage needs, delivering the resiliency and performance your healthcare organization demands.



The value of HPE GreenLake



EXPERIENCE THE BEST OF BOTH WORLDS

Outcome-based IT consumption delivers a range of benefits that you can't get from solutions solely built from scratch or bought from the public cloud. Delivering the best of both worlds, HPE GreenLake enables:

- **Faster time to value** for your Epic investment with solutions that are ready quickly and evolve ahead of your needs
- **Better economics** with a flexible, pay-per-use model that offers simplicity and financial clarity
- **On-premises** for proper control over compliance, performance, and patient data security
- **Simplified IT** that lowers TCO and reduces staffing needs

THE HPE ADVANTAGE

HPE enables the digital health journey with products and services that deliver integrated, cost-effective, patient-centric healthcare—we've been providing technology and services to the global healthcare industry for more than 50 years.

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