



Datacentrix earns Sage Intacct multi-tenant cloud solution provider status

Datacentrix has extended its partnership with Sage, the market leader for cloud business management solutions, earning its status as an official local solution provider for Sage Intacct, the organisation's cloud-based financial management and accounting software.

An existing Certified Sage ERP X3 Partner and Sage 300 Partner; this latest achievement will allow Datacentrix to help small to mid-sized enterprises (of between 20 and 2,500 employees), gain the benefits of a true multi-tenant cloud financial management solution.

These include a lower total cost of ownership, the ability to scale as needed, easy integration with existing solutions, and the ability for real-time decision making.

“Sage Intacct has been recognised by research and advisory company, Gartner, as a Visionary for the fourth year running, in its 2020 Gartner Magic Quadrant for Cloud Core Financial Management Suites for Midsize, Large and Global Enterprises report,” says Shakeel Jhazbhay, General Manager: Digital Business Solutions at Datacentrix.

“The report says that companies within the Visionary category 'understand how the office of finance is changing as core financial management applications move to the cloud', and it is clear that Sage Intacct is playing an important role in helping businesses to streamline and automate complex financial processes.”

In addition, Sage Intacct was named a Leader in the IDC MarketScape: Worldwide Subscription Management Applications 2019 – 2020 report, receiving recognition for customer value delivered, its onboarding and implementation process, track record for customer success, and product roadmap.

“This approach aligns well with Datacentrix' aim to assist its clients to achieve digital transformation and secure connectivity from desk to cloud,” he continues. “The Sage Intacct cloud-based platform is particularly well suited to solving challenges within the non-profit, business services, wholesale distribution, healthcare, hospitality, software and Software-as-a-Service (SaaS), and financial services sectors.

“It already has an excellent track record for helping to do away with long, expensive audits, speed up monthly close times, manage multiple entities and improve financial visibility, delivering the automation and controls around billing, accounting and reporting that finance needs to reduce errors, stay audit-ready and scale the business,” Jhazbhay adds.

Gerhard Hartman, Vice-President: Medium Business, Sage Africa and Middle East, says “Business partners like Datacentrix play an essential role in helping clients to unlock rapid return on their investment in Sage Intacct. Based on our strong existing relationship, we are confident that Datacentrix is well positioned to help clients optimise the value of Sage Intacct for multi-dimensional accounting and real-time decision making.”