

Datacentrix acknowledged as top HPE as-a-service partner for MESA region

Datacentrix has taken the title of Hewlett Packard Enterprise (HPE) As-a-Service Partner of the Year for the Middle East and South Africa (MESA) region. Datacentrix took the award at the recent HPE Discover 2021 Edge-to-Cloud conference.

The 2021 HPE Partner of the Year Awards recognise HPE partners from across the ecosystem for their incredible commitment to customer excellence, continued strong performance, focus on growth, and dedication to our mutual achievements. Winners were selected based on financial performance, innovative solutions, and ability to drive transformative business outcomes for shared customers.

“In today’s cloud and mobile world, there is no doubt that businesses are having to become more agile and the ability to scale technology resources up and down as needed comes hand in hand with this approach,” explained Tony de Sousa, Business Unit Manager: Enterprise at Datacentrix.

“Datacentrix was an early adopter of a consumption-based model, in alignment with HPE, and we are extremely proud to have moved our partnership to the next level with the recent announcement of a new multi-cloud Platform-as-a-Service (PaaS) data centre solution, provided in conjunction with HPE and Teraco, Africa’s largest data centre ecosystem.

“The HPE GreenLake platform forms the basis of a unique new ‘pay-as-you-use’ model, which provides

businesses with the opportunity to harness the multi-cloud in a highly flexible, cost-effective manner.

“Our partnership with HPE has been a phenomenal one, and Datacentrix looks forward to continuing to build this relationship while bringing a world-class Hybrid IT offering to the local market,” he added.

“In the last year, I’ve seen HPE partners go above and beyond the call of duty. I’m incredibly proud to honour them with these accolades,” said George Hope, Worldwide Head of Partner Sales, HPE.

“As a channel-led company, HPE is committed to supporting our partners with the best-in-industry innovation, initiatives, and expertise to drive differentiation and deliver better outcomes to our shared customers. We are grateful for the continued strong partnership, which allows us to collaborate and grow together, while setting a new standard for our joint success.”

Datacentrix holds the highest HPE accreditation as a Platinum Partner, offering the broadest portfolio of end-to-end solutions. The company builds complex server, storage, networking virtualisation and application infrastructures, all the way up to the cloud. Datacentrix is also a Platinum Hybrid IT partner, a HPE GreenLake partner; HPE Pointnext partner; a Gold HPE Pointnext Services partner; and an Aruba Platinum partner with ClearPass Policy Management competencies.