

Datacentrix cleans up at HP Inc. partner awards

Datacentrix has put in huge effort into its HP partnership this year, and the recognition of its investment of time and energy into the HP brand makes it all worthwhile, says Datacentrix end user computing (EUC) product manager, Elmari Keyser. HP Inc. recently rewarded top local partners, including Platinum Partner Datacentrix, at its annual channel awards event.

Within the RSA Partner award category, Datacentrix took top honours as 'PC Platinum Partner of the Year 2018' and 'Print Platinum Partner of the Year 2018', for its ongoing contribution to the organisation's laptop and desktop business, as well as the HP Managed Print Services (MPS) suite of offerings.

"As a Platinum Partner, Datacentrix must continually ensure that it is on track for its revenue targets, as well as required certifications. The Print and PC awards recognise Datacentrix as best-in-class within these categories," Keyser explains.

The Specialisation grouping saw Datacentrix named as the 'Value Products Partner of the Year'. "Here, Datacentrix has been acknowledged for its success with HP's top tier 'powerhouse' workstation products, including the Z-series."

Finally, Datacentrix business unit manager: managed print and document solutions (MPDS), received the title of 'Commercial Channel Ambassador' for 2018. Says Keyser: "This award is a huge accolade for Dewald, as it shows that he is able to talk the 'HP speak' and embodies the company's values.



David Rozzio, HP MD; Michael van Lier, HP Channel Manager; Jamie Scott, Business Development Manager at Datacentrix; Elmari Keyser, EUC Product Manager at Datacentrix; Ahmed Mahomed, Datacentrix CEO and Boitumelo Kgonare, Partner Business Manager at HP

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Datacentrix is grateful that our hard work and close collaboration with HP over 2018 has paid off,” she adds. “It shows that our head is in the game, and that we're working together with HP to bring the best possible solutions to our customers. Our partnership is stronger than ever, and we are pleased to see our efforts be rewarded in this way.”



David Rozzio, HP MD; Casper du Plessis, Datacentrix Print Champion; Michael van Lier, HP Channel Manager and Boitumelo Kgonare Partner Business Manager at HP