



BeyondTrust names Datacentrix as Implementation Partner of the Year for Europe, Middle East, India and Africa

BeyondTrust, the worldwide technology leader in Privilege Access Management, has awarded Datacentrix the title of 'Implementation Partner of the Year' for the Europe, Middle East, India and Africa (EMEIA) region, based on outstanding performance. The announcement was made at BeyondTrust's recent 'Go Beyond' virtual partner festival.

"Datacentrix went to market around a year ago to seek out a Privilege Access Management partner, and found BeyondTrust to have the most mature offering within this specific space," explains Wayne Olsen, Security Business Unit Manager at Datacentrix.

Many cybersecurity breaches can be linked back to privileges that have not been managed properly, granting attackers access to organisations' networks. Privilege Access Management from BeyondTrust goes beyond securing passwords, helping enterprises to manage and track privileges across the landscape and safeguard every user, session and asset.

BeyondTrust's integrated products and platform offer an advanced Privilege Access Management solution, enabling organisations to quickly shrink their attack surface across traditional, cloud and hybrid environments.

"Datacentrix has put a tremendous amount of effort into resourcing and training its team to enable PAM, as this type of expertise is fairly scarce within the local market. As a result, Datacentrix has been awarded several large projects in partnership with BeyondTrust, with one particular standout implementation that spans the African continent.

"BeyondTrust's acknowledgement of our hard work together is very gratifying, and to have been recognised as a top Implementation Partner in a broad, highly competitive region is an incredible achievement for Datacentrix," Olsen adds.

"Our partners leverage BeyondTrust's holistic PAM solution to create differentiated offerings for their customers," states Alexis Serrano, Director of EMEIA Channels and Alliances. "Datacentrix' substantial investment in their professional services enablement and first line support has allowed them to successfully implement significant PAM projects throughout the year."

