

**McAfee**<sup>TM</sup>

Together is power.

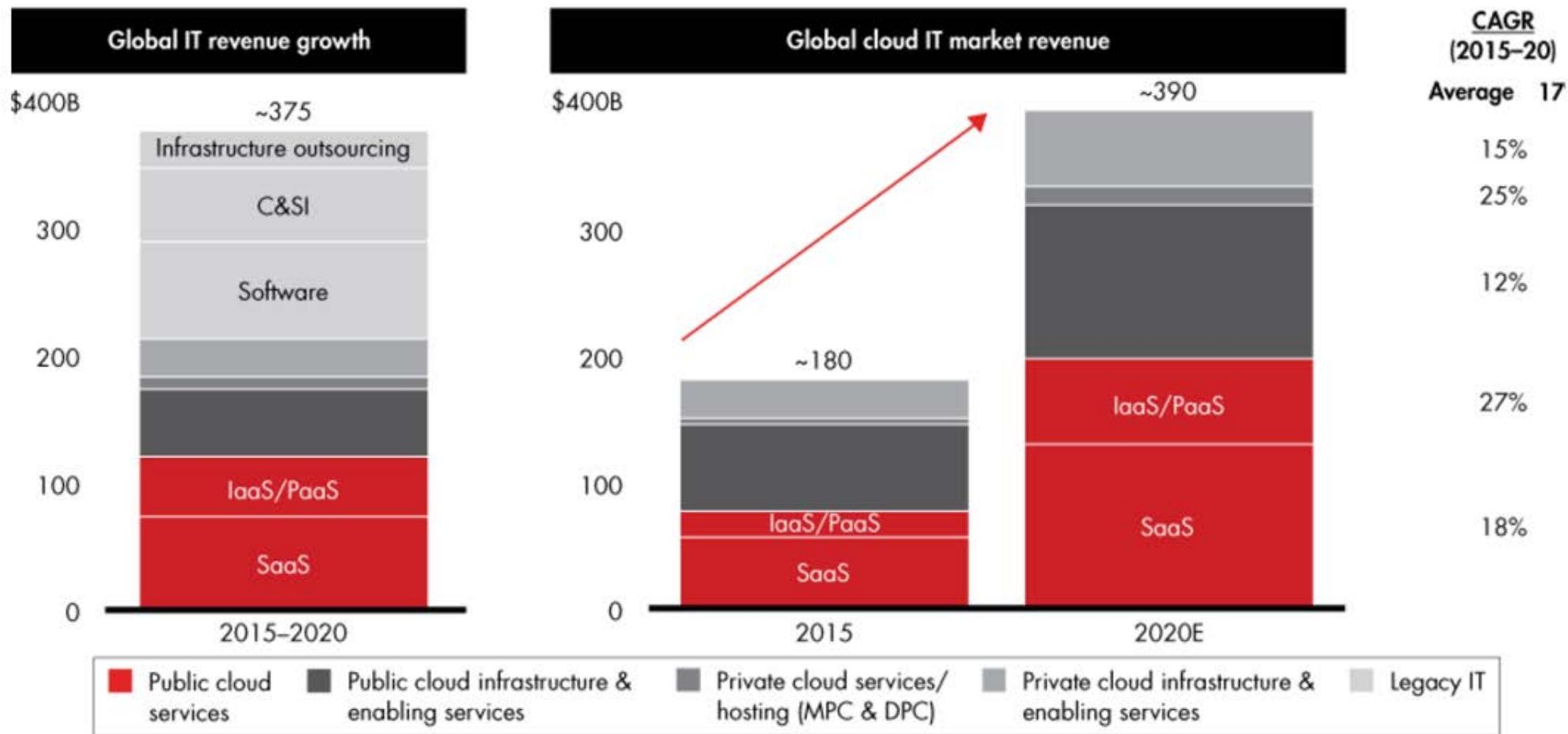


# State of Cloud Adoption

Cloud usage is over 90%, are you ready?

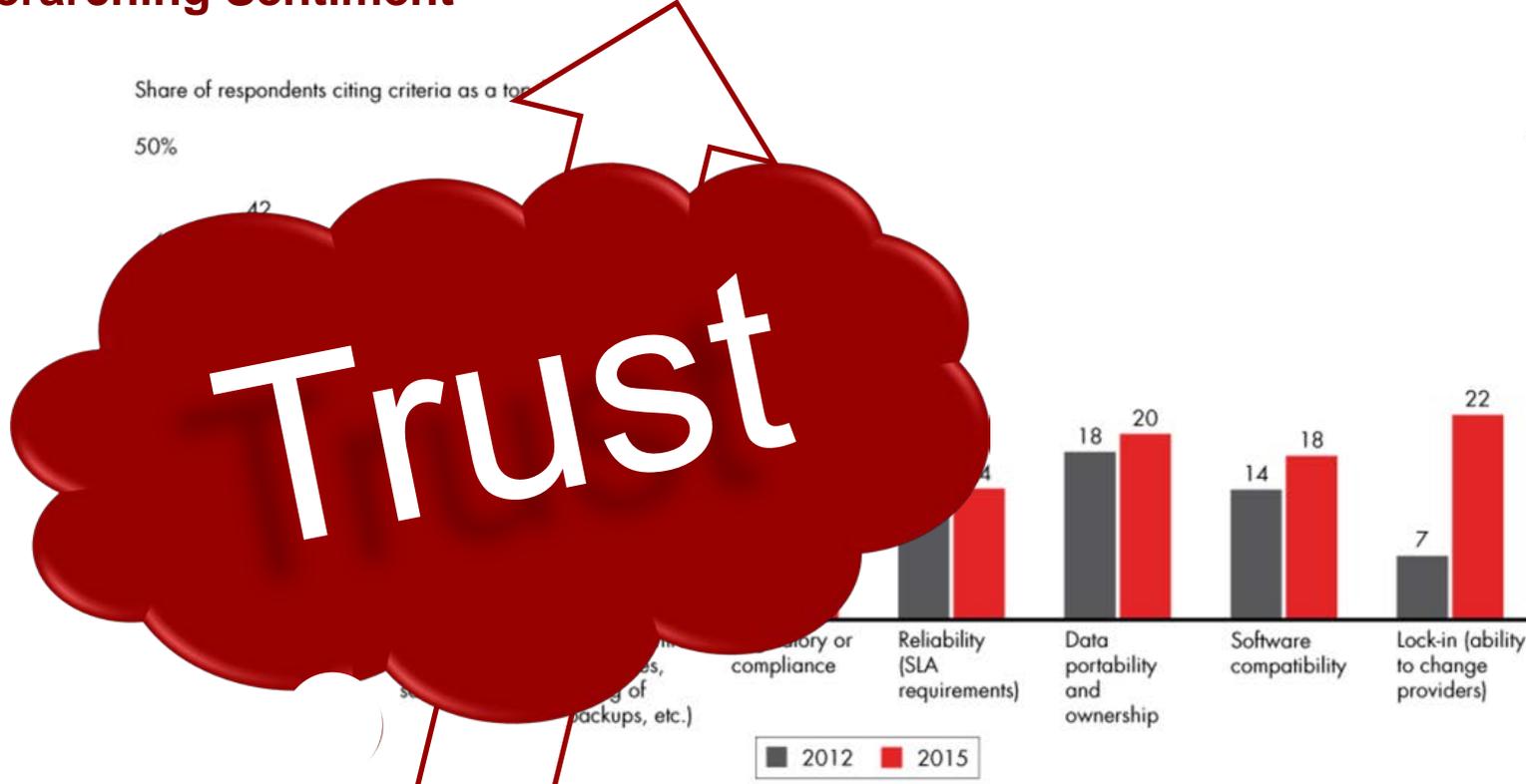
# State of Cloud Adoption

Cloud hardware, software and services are capturing 60% of IT market growth, mostly in the public cloud space



# Trust & Concerns

## Overarching Sentiment



Sources: Bain cloud computing survey, 2015 (n=304); Morgan Stanley AlphaWise survey of IT managers (n=304)

# Security Research Findings



93%

Of organisations utilize cloud services in some form....but



40%

Public cloud services procured outside of IT.



49 %

Businesses delaying further cloud deployment due to the cybersecurity skills gap....so

Visibility of Cloud Services is Key

# Sensitive Data & the Cloud

Personal customer Information

62%

Personal staff Information

51%

Internal documentation

48%

Proprietary company documentation

47%

Competitive Data

32%

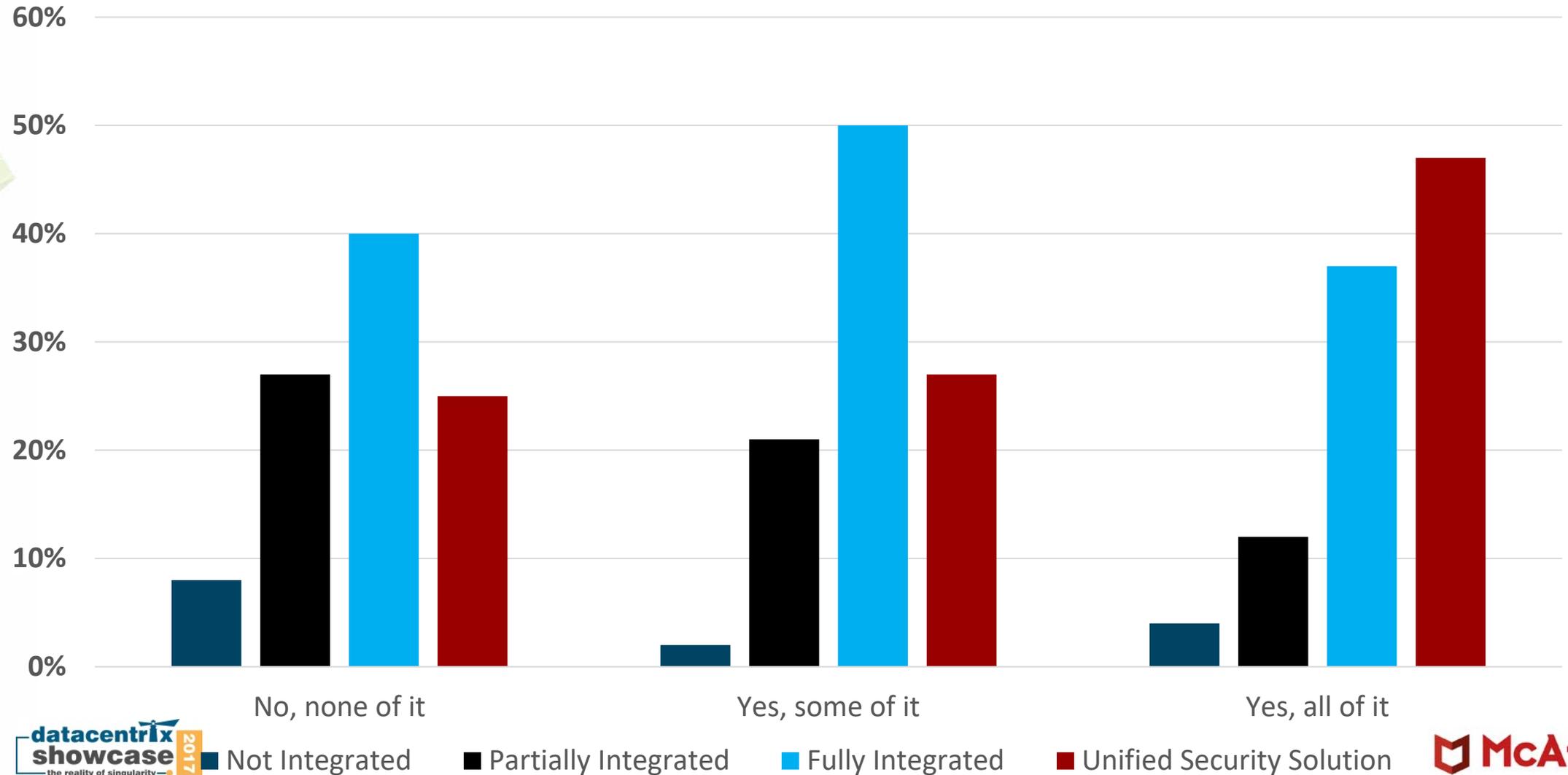
Network Passwords

30%

Integrated security better at securing sensitive data

# Integrated Security & Sensitive Data

Does your organization's public cloud service store your organization's sensitive data? (split by level of integration of security solutions)



# Key Requirements for Cloud

What makes the CxO sleep better at night?

Visibility and Data  
Control

Strategy Agnostic

Efficiencies

Multi-Environment  
Policy

Orchestrated  
Management

CAPEX / OPEX Expenditures

# How McAfee helps Customers

## TO the Cloud

- **Web Gateway and Web Gateway Cloud Service** protect users as they browse
- **DLP** monitors for and/or impedes data leakage to the Cloud
- **DLP** provides visibility and control for data uploaded to the Cloud (Box)
- **CASB** monitors application activity and protects data as it moves to SaaS Apps

## IN the Cloud

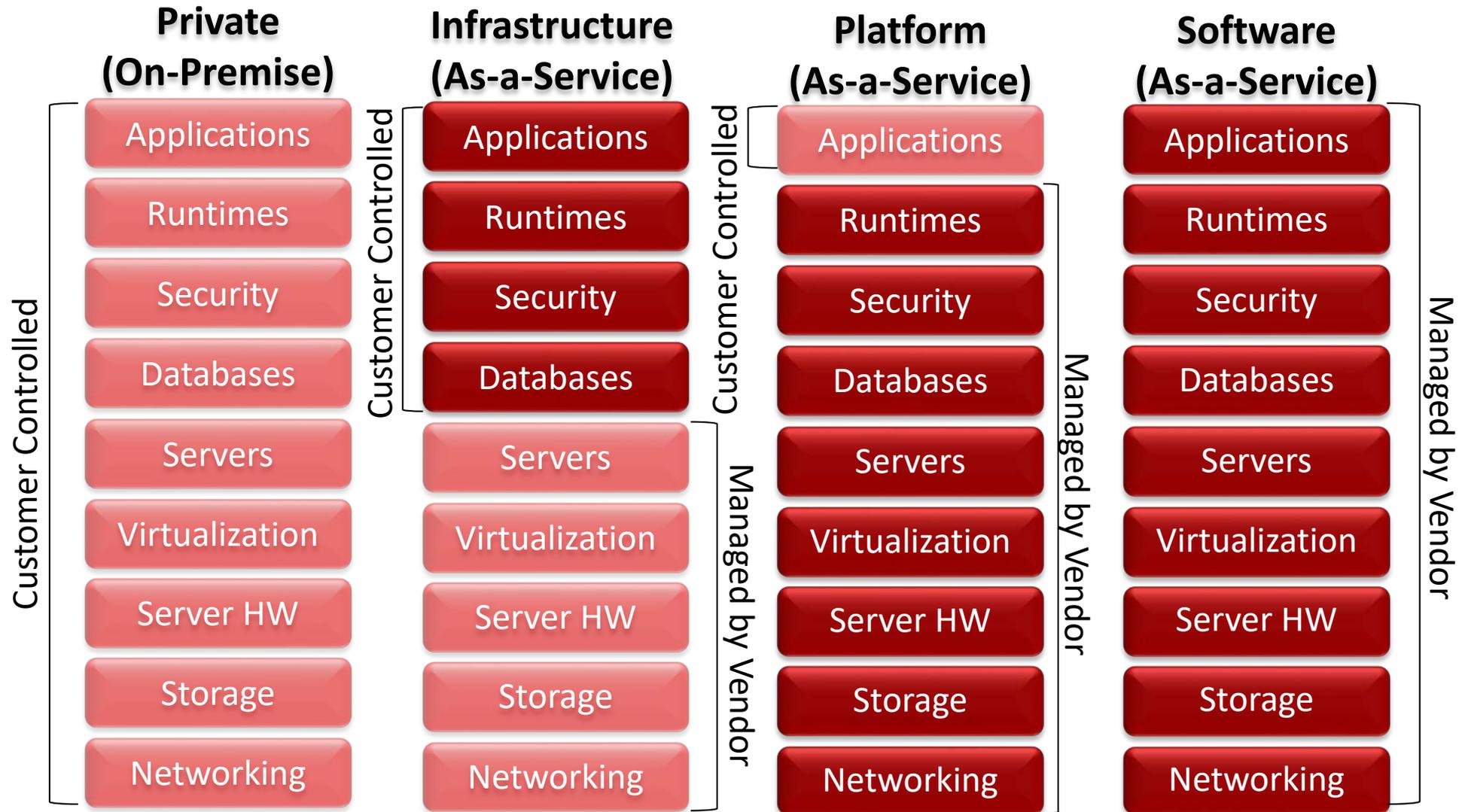
- **Cloud Workload Discovery** provide discovery, visibility, assessment and control
- **Server protection suites** protect workload environments
- **MOVE and/or Application Control** both leverage **TIE, Policy Auditor**
- **vNSP** protects east/west traffic in the Cloud or SDDC

## FROM the Cloud

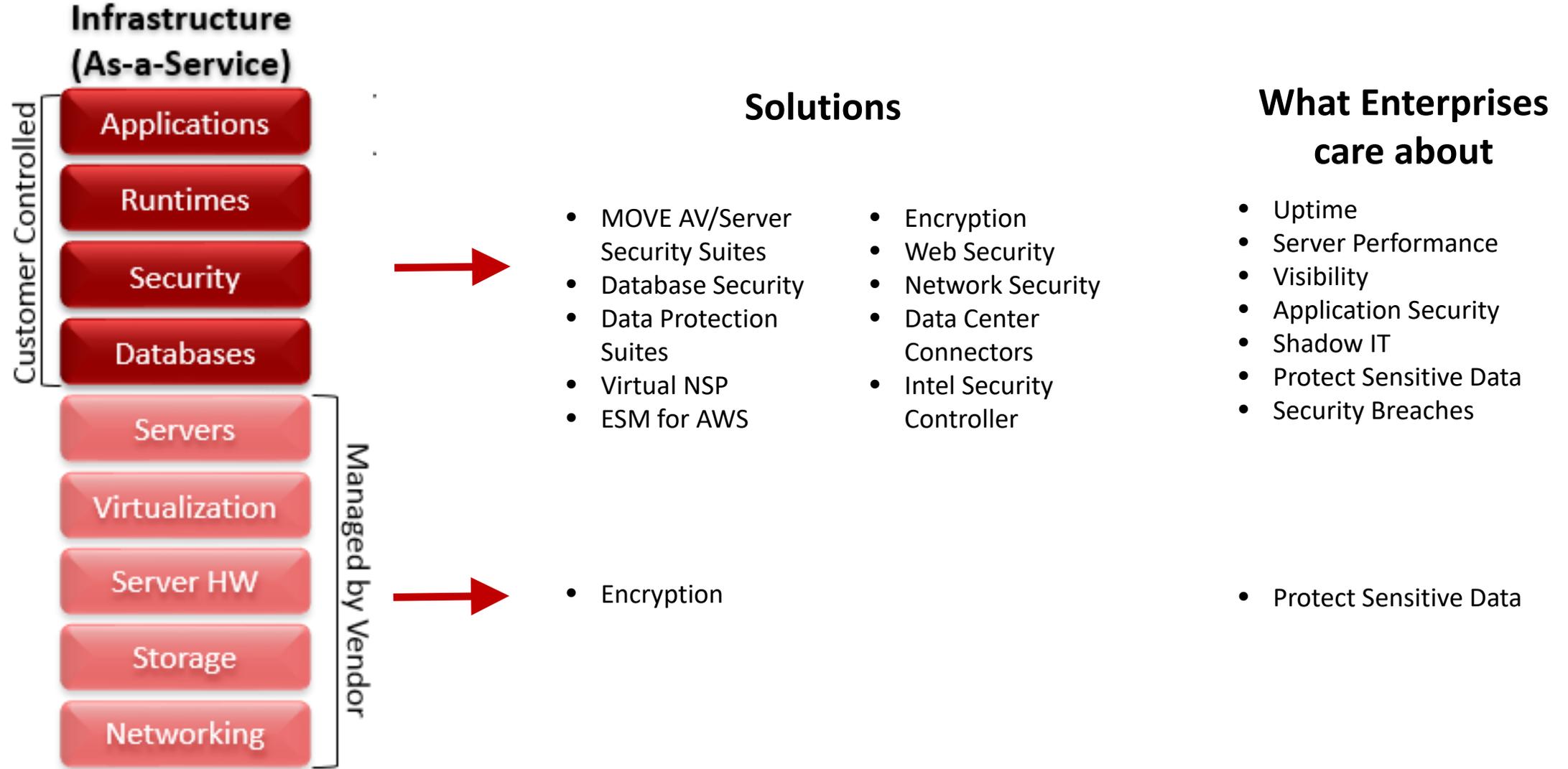
- **Cloud ePO**
- **Web Gateway Cloud Service**
- **Cloud Threat Detection**



# Understanding Cloud Computing Stack



# Where our Solutions Fit - IaaS



# How many workloads are there? How safe are they?

The screenshot displays the McAfee ePolicy Orchestrator interface for Cloud Workload Discovery. The top navigation bar includes 'ePolicy Orchestrator', 'Dashboards', 'System Tree', 'Policy Catalog', 'Extensions', 'Registered Cloud Accounts', 'Cloud Workload Discovery', and 'Log Off'. The main content area is titled 'Systems' and 'Cloud Workload Discovery'. On the left, an 'Issues' panel shows a toggle for 'Critical' (on) and 'Warnings' (off). It lists three categories of issues: 'Workload Security (3)' with 'Intrusion Prevention Inactive' (356 instances affected), 'Integrity Monitoring Inactive' (3 instances affected), and 'Threat Prevention Inactive' (356 instances affected); 'Platform Security (2)' with 'Weak Firewall Settings' (96 instances affected) and 'Unencrypted Volumes' (3 instances affected); and 'Traffic (1)' with 'Suspicious Traffic' (3 instances affected). The central pane shows a tree view with 'Accounts' (eCommerce\_Infra, MIC\_DevTest, ITOps), 'Virtual Networks' (eCommerce\_Infra with sub-items MFE-ePO-App, vpc-af0686ca, vpc-ba5ea8df), and 'Workloads' (Web Server with sub-items Web Server, Web Server, App Server, App Server, DB Server, DB Server). The right pane shows details for a 'Web Server', including a 'Summary' section, 'Security' (Firewall, Threat Prevention, Intrusion Prevention, Application Control, Integrity Monitoring), 'Encryption' (2 Volumes: data | vol-37c26e8c | 1GB | gp2, root | vol-60c26edb | 8GB | gp2), and 'Traffic'.

Customer Value: Instant visibility into security posture

## Firewall (Security Groups)

AWS/eCommOps/sg-3f83555b

### Associated Instances

DevOps

### Inbound Rules

Add

| Type                            | Protocol | Port Range | Source   |           |
|---------------------------------|----------|------------|----------|-----------|
| <span>●</span> RDP              | tcp      | 3389       | Anywhere | 0.0.0.0/0 |
| Unrestricted access to RDP port |          |            |          |           |

**Customer Value:**  
Visibility into whether best practices are being followed

## Traffic

Build Server

Firewall (Security Groups)

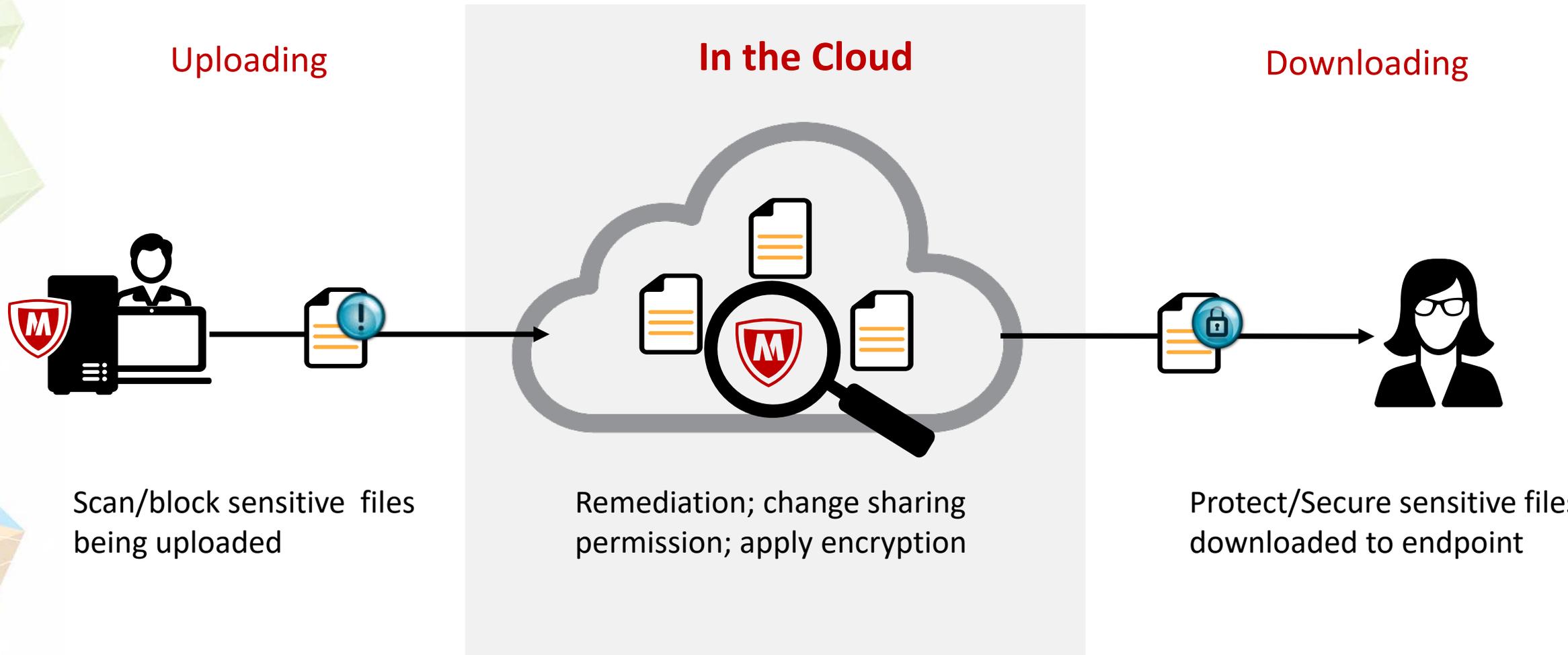
| <u>Status</u> | Direction     | From/To                               | Port       | Protocol |
|---------------|---------------|---------------------------------------|------------|----------|
| Allowed       | Inbound (N-S) | <span>●</span> 80.87.205.231 (Belize) | FTP (21)   | TCP      |
| Allowed       | Inbound (N-S) | <span>●</span> 80.87.205.231 (Belize) | RDP (3389) | TCP      |
| Allowed       | Inbound (N-S) | 138.91.60.253                         | RDP (3389) | TCP      |

## Customer Value:

Insight into whether any workloads are compromised

# Protecting Data In the Cloud

## New Cloud Discovery Feature



# McAfee vNSP for Cloud | Security for Public/Private Cloud

## Built for the Cloud



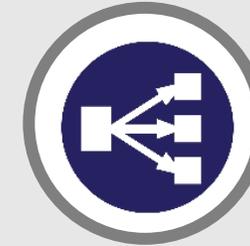
- Inline IPS/IDS
- Security Group
- AutoScale
- CloudTrail/VPC logs

## Built in Security



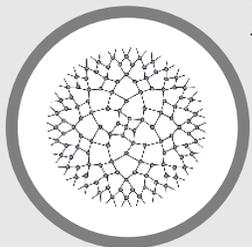
- Delivered with CloudFormation Template
- Ansible/Chef/Puppet

## Load Balanced



- Automatic client based load balancer
- Integrated with AutoScale

## Virtual Overlay Network



- Micro-segmentation across heterogeneous cloud
- App Fencing

## Low OpEx/CapEX



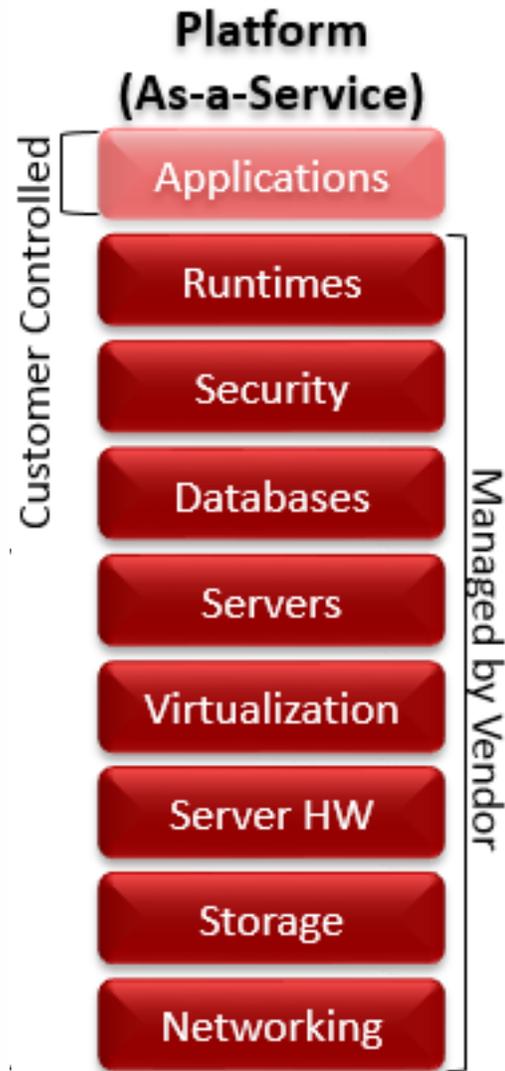
- Ready for Orchestration
- Live Update of Sensors & Agents
- Flexible License

## Single Console



- Single NSM to manage appliance, OpenStack, VMware & AWS
- Manage from AWS or On-Premises
- Monitor user access across cloud

# Where our Solutions Fit - PaaS



- Delivered by the provider as a black box.
- Consumer develops applications on top of the platform.
- Provider delivers the hardware, OS and software.
- Consumer focuses on developing code, not management.

# Where our Solutions Fit - SaaS

## Software (As-a-Service)



## Solutions

- Web Gateway SaaS
- ePO Cloud
- Cloud Sandboxing

## What customers care about

- Lower cost of entry
- Reduced time to benefit
- Pay as you go
- Shift responsibility for upgrades, uptime and infrastructure
- Lower learning curve and higher adoption rates
- Integration and scalability

# McAfee Cloud Visibility – Community Edition

## Available to McAfee DLP, Encryption or Web Protection customers

It is a free service that provides centralized dashboard view into cloud applications being used.

- Identify cloud applications in use and associated risks
- Monitor sensitive data flowing between users and cloud applications
- Track endpoint health around threats, data leakage and theft

### Identify cloud applications:

- **Discover 5000+ cloud services** used across your organization
- **Analyze risk categories for cloud application usage** using common risk database for web and data protection
- Understand, evaluate, and assess the complex technical services of your cloud applications

Addresses the key customer problem of Shadow IT regarding cloud application usage by providing a freemium service

### Monitor sensitive data:

- Monitor where sensitive is data flowing
- Determine which users are accessing sensitive data
- Find sanctioned and unsanctioned applications
- Investigate using single easy-to-use management console

Get 360 degree view of user activity from endpoint-to-cloud and define required policies via McAfee ePolicy Orchestrator

### Track endpoint health:

- Inspect whether endpoints are protected against threats
- Review endpoint encryption status, which is key to secure data in case of endpoint theft
- Check whether endpoint data loss prevention is configured

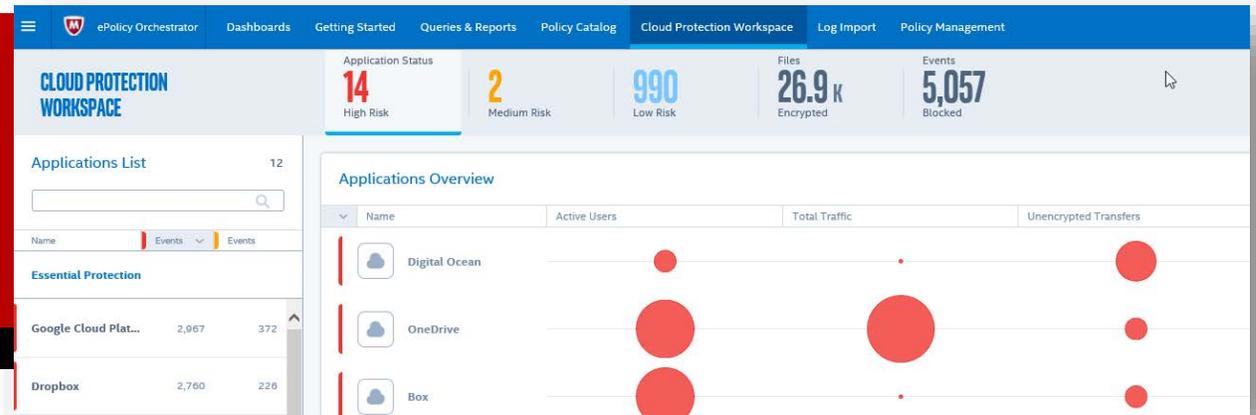
Leverage endpoint health check reports to create a comprehensive threat defense plan across antimalware, encryption and data loss prevention features

# Customer Experience

Available to McAfee DLP, Encryption or Web Protection customers

## Insightful Dashboards:

1. Cloud Apps Used
2. App Risk Scores
3. Endpoint Health Checks
4. Where is my Sensitive Information?
5. Users sharing sensitive data



| Customer with  | Experience  |
|--|---|
| DLP  | Sign-up to activate this with service with an ePO Cloud account and track sensitive data moving between endpoint and cloud applications               |
| Web logs from on-premises McAfee or Blue Coat web gateways | Sign-up to activate this with service with an ePO Cloud account. Upload and analyze web traffic logs into ePO Cloud to track cloud application usage. |
| McAfee Web Gateway Cloud Service                           | Traffic data is automatically integrated, and they can immediately track cloud applications once this service is activated in my accounts page        |

# McAfee Key Security Deliverables for Cloud

Visibility and Data  
Control

Strategy Agnostic

Efficiencies

Multi-Environment  
Policy

Orchestrated  
Management

CAPEX / OPEX Expenditures