



# Managing Unstructured Data in a Structured World

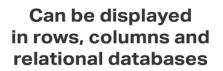
Warren Buss, Digital Business Solutions Senior Account Manager at Datacentrix

### **Structured Data**

vs

### **Unstructured Data**

80%





Numbers, dates and strings

0,1,2, 3,4,5, 6,7,8, DAY UST 4,2025 7Z, D,E F+G-H,

Estimated 20% of enterprise data (Gartner)

20%

Requires less storage

Easier to manage and protect with legacy solutions



••

Cannot be displayed in rows, columns and relational databases

Images, audio, video, word processing files, e-mails, spreadsheets

Estimated 80% of enterprise data (Gartner)

Requires more storage

More difficult to manage and protect with legacy solutions

### **Unstructured Content**

### **Text Files**

Word processing files, spreadsheets, presentations, emails

### **Email**

Mostly text with some additional metadata

### **Social Media**

Unstructured data (e.g. a Tweet) but also structured data (e.g. the number of "Likes", "retweets", "date", "author" etc).

### **Websites**

YouTube, Instagram etc contain lots of unstructured data, but also much structured data



### **Mobile Data**

Call history, text messages, locations

### Communication

Instant messaging, voice notes

### Media

Audio, video, photo's, drone footage, CCTV etc.

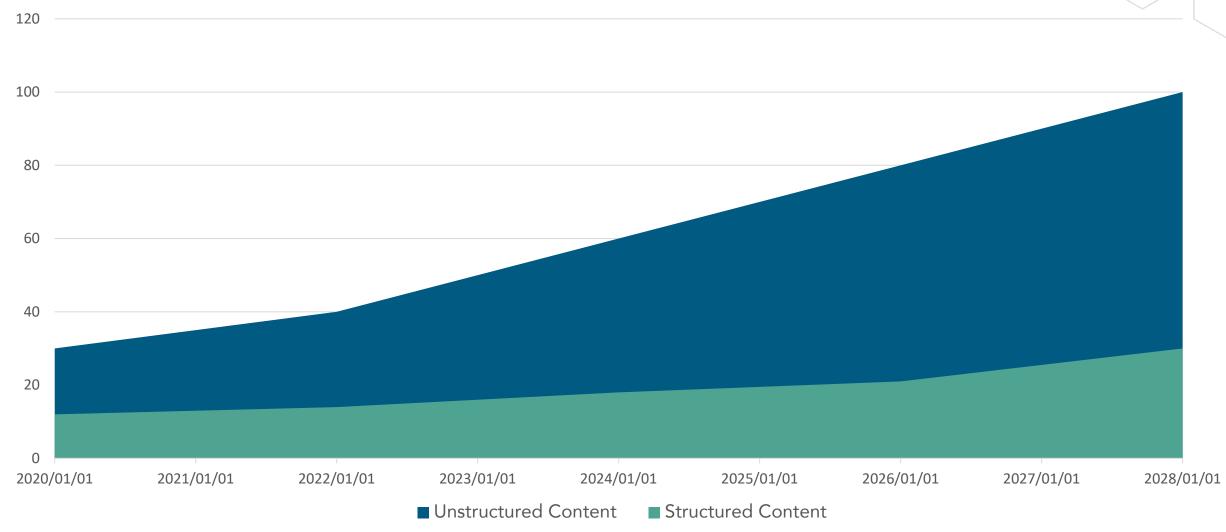
### **Business Applications**

PDF's, incoming and outgoing transactional documents etc.

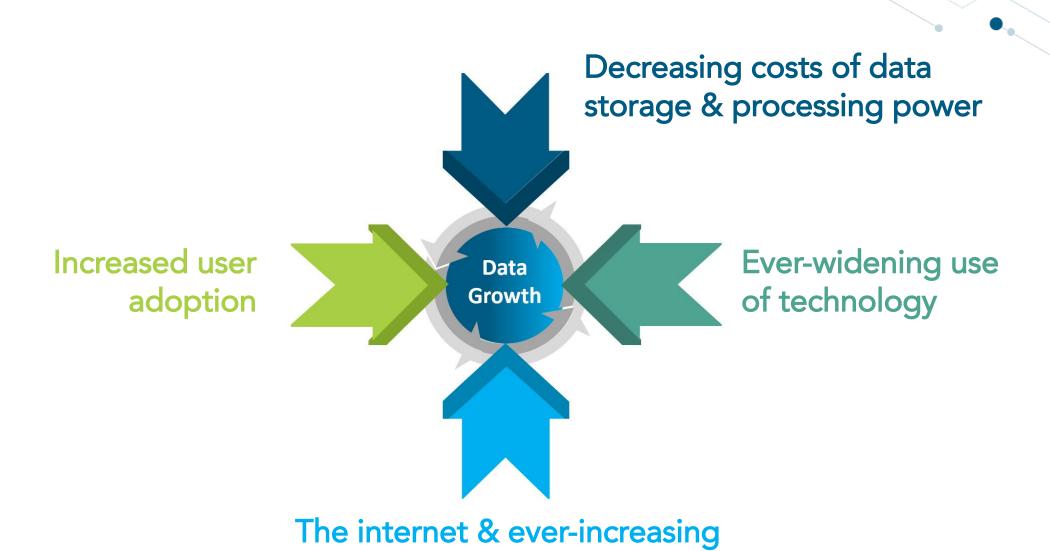
### **Content Growth**



#### **Content Growth**



### Reasons for Data Growth



interconnectedness

# Combine content with context to create more value!



#### **Documents**

- Financial documents
- Quotations, contracts
- Invoices, etc.

#### Digital Media

- Product collateral
- How-to videos, ...

## + Context

#### **Business Data**

- CRM & eCommerce
- ERP & supply chain
- HCM

#### **Business Information Model**

- Business objects
- Business object relations

### = Value

**Increased Productivity** 

Better engagement

Business insight

Control (compliance)

Consistent – Relevant – Personal – Connected

## Content management remains a challenging topic

Content and application sprawl – silos and fragmentation

Evolving user needs/expectations lead to adoption challenges



Enterprise taxonomy; application and update of metadata and classifications

Lack of integration to business processes and systems

Limited IT resources, increasing demands from the business

Collaborative work lacks coordination and integration to related processes

# ...when content ISN'T MANAGED Inside business processes

## Fragmented content prolongs cycle time

Content locked in silos and fragmented applications results in manual search and retrieval, delays and error resolution time that impact cycle time.

## Out of control content is a compliance risk

Content not disposed of or not retained as legally required creates compliance risks and can ultimately also have financial consequences.

## Inconsistent information decreases productivity

Inconsistencies between Salesforce data and documents result in rework costs and negatively impact performance and productivity in every business function.













## Inaccessible content impacts on service and product quality

Inability to find information results in uninformed decisions that impact service and product quality and frustrate both employees and customers.

### Disconnected content delivers less value

Aged content disconnected from business apps and processes turns into a legacy and cost driver instead of being used as a competitive advantage.

## Inefficient content flows disrupt collaboration

Content silos lead to inefficiencies in interdepartmental and external collaboration.

# ...when content ISN'T MANAGED. Inside business processes

## 360° view of content, reduces cycle time

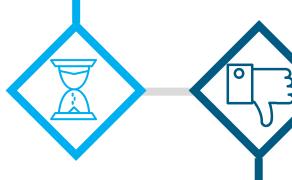
Consistency between process data & related documents ensures that all stakeholders are working with the most current & relevant content.

## Compliance is baked into the process

Metadata & classifications are applied automatically in the background, without end-user intervention. Retention & disposition is easy & financial risk is greatly reduced.

# Digital backbone for content & process increases productivity

Consistency between process data & related documents improves business performance & productivity in every business function.









## Access to organizational knowledge to improve service

Access to information drives improved service and product quality and makes for happier employees and customers.

## Intelligent, connected content is more valuable

Connected content embedded directly in processes delivers deeper insight for improved decision-making. Information provides competitive advantage

## Content flows for improved collaboration

Content silos lead to inefficiencies in interdepartmental and external collaboration.

### Content in context



Digital Workplace Connect content to digital business Digital Business

- Content creation & collaboration
- E.g. Microsoft Outlook, Teams, Office 365 apps, SharePoint etc.

- Process & governance centric
- E.g. SAP, Oracle, Salesforce, SuccessFactors, Ariba, etc.

### What do Content Management Systems Do?



### Supporting processes end-to-end across applications







Operations



Finance





























Mining

**Processing** 

Engineering and Maintenance

Delivery

Service

















































# Extend ECM to lead business apps for Intelligent Automation



Automating information workflows



Deliver content by context



Processing and distributing information in real time



Enhance productivity, decisions and accuracy



Improve governance and compliance



Convert unstructured content into structured data

Removing human intervention avoids lost time, costs, errors and makes the organisation more efficient

# **Automation in Content Services**



You can not manage what you do not understand



Metadata is the foundation for process automation, governance RM classifications, findability, context, routing, security, AI, etc.



People are terrible at creating and applying metadata



Automating the capture and application of metadata is the first step in good information governance and the first step in many business processes





