

Datacentrix secures top HP Gold Partner award

IT systems, software, hardware and consulting services provider, Datacentrix, was named as the partner with the Highest Overall HP Revenue 2009, as well as scooping the Highest Growth in HP Revenue ProCurve Networking 2009, and was also nominated as one of three resellers in the IPG Highest Growth category at the recently held annual HP partner awards.

"As the winner of the Gold Partner award, we are proud to announce that Datacentrix brought in the highest revenue across all HP business units at this level," explains Thibault Dousson, country channel manager at HP. "Datacentrix also won the ProCurve award, as the company had shown the greatest improvement on this solution set over the past year."

Dousson maintains that Datacentrix's continued success with HP is based on its alignment with HP strategy and vice versa. "The fact that HP and Datacentrix work very closely together has been key to the strengthening of our relationship over the past few years. Not only do we meet regularly with staff at every level of Datacentrix - from the CEO to Business Unit managers - but we have found that both companies have similar goals and this has been integral in building our partnership."

"Datacentrix is clearly maintaining its position as HP's top local partner," says Sunil Singh, Datacentrix divisional director. "We believe that our continued achievements with the company attest to our unceasing loyalty to the HP Preferred Partner Programme and reaffirm our credentials as a trusted partner to both our vendors and customers."

About Datacentrix:

Datacentrix is a leading, black-empowered IT company that provides computing power, business value and solutions to corporate South Africa. Datacentrix celebrated 10 years of successful performance since its listing on the JSE Limited in September 1998. For more information, please visit <http://www.datacentrix.co.za>.

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