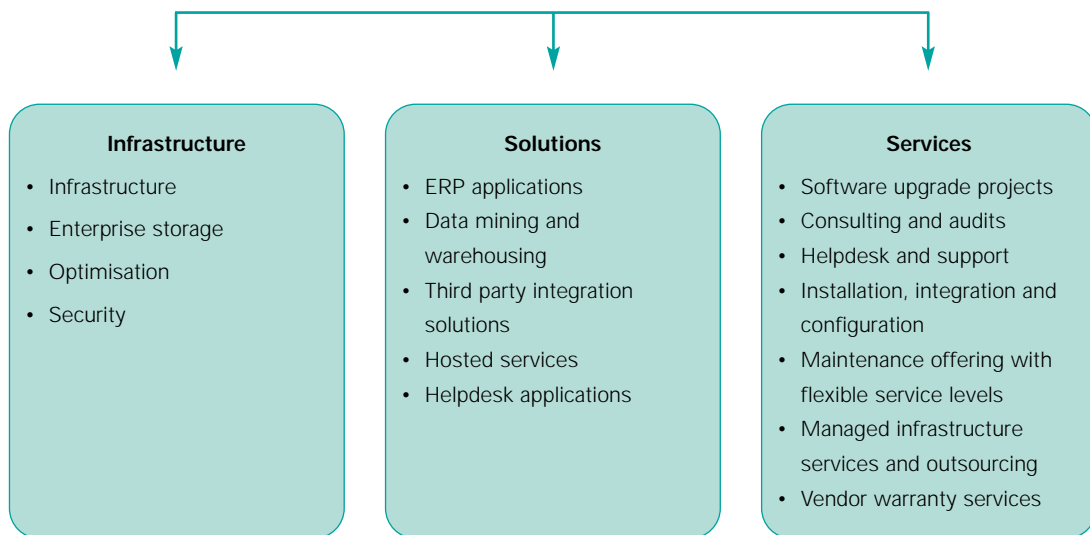


Datacentrix is a leading provider of IT products, solutions and services. The group's major activities comprise the supply, integration and optimisation of IT infrastructure, storage and archiving solutions, services and business and e-business solutions to the corporate market in South Africa.

company profile



Differentiating factors

- Datacentrix has shown consistent growth and performance since listing
- The group boasts a strong balance sheet as a result of practising quality financial discipline
- Our track record confirms that we keep our promises and are able to execute on time and within budget
- The quality relationships shared with our vendors and the accreditations, which they have awarded Datacentrix underwrite their confidence in the company
- Datacentrix has achieved remarkable black empowerment within all the levels of the organisation
- Datacentrix's focus is local as South Africa affords many unexplored opportunities for successful IT companies
- Datacentrix has critical mass and is the optimal size – small enough to maintain flexibility and agility – large enough to count

The company employs over 280 individuals and has divisions in Pretoria, Johannesburg, Cape Town and Durban. Datacentrix utilises a pool of strategic partners in the form of 25 SMMEs, which assist in the implementation, installation and maintenance programmes for national clients, thereby enhancing the company's national footprint. The future of the group rests firmly in the South African market with continued focus on providing South African corporates and public service organisations with IT and business solutions.

Business philosophy

The group's business philosophy is underpinned by the following factors:

- a customer-focused approach;
- performance driven;
- excellence in execution and delivery;
- tight financial controls and management; and
- top technical capability and vendor accreditations.

Datacentrix intends to become and to remain the leading provider in each of the market spaces, which the solution specific divisions compete in and we have positioned ourselves to capture increased market share by:

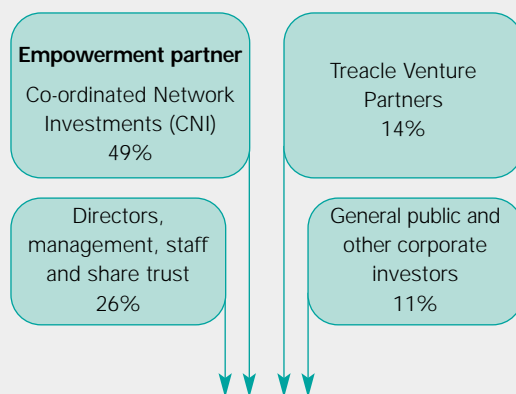
- maintaining a strong balance sheet;
- being the partner of choice to the vendors we work with;

- entering into long-term contractual partnerships with key clients;
- attracting the best skills in the industry;
- remaining focused; and
- by enhancing our superior empowerment credentials.

Black economic empowerment

The group is 49 percent controlled by black empowerment group CNI. Over 40% of the group's employees are black.

Shareholding structure



company profile continued



Our partners

ACCPAC provides dependable, reliable and cost-effective financial and business management systems to the mid-market, from small businesses to corporate enterprises. Their broad range of end-to-end e-business solutions is designed to enhance competitive advantage and to increase profitability.



ADIC is a leader in the provision of mass storage solutions to the open systems market and provides both hardware and software management components. ADIC offers a broad range of tape automation, storage networking and storage software products.



Computer Associates™

Computer Associates has impacted virtually every segment of the software industry, covering platforms from the desktop to OS/390. Computer Associates has one of the most expansive eBusiness portfolios and develops, markets and supports the software that manages eBusiness.



Cisco Systems is a leader in networking for the Internet. Cisco hardware, software and service offerings create Internet solutions for companies to have seamless access to information.



Citrix is a leader in virtual workplace solutions and allows companies to optimise existing IT resources and infrastructure while providing secure, personalised information access to employees, partners, customers and suppliers.



COGNOS allows the sharing of information through BI-powered Internet, intranet and extranet portals to help build stronger, more profitable relationships with customers and partners.



Compaq designs, develops, manufactures and markets information technology equipment, software services and solutions including industry leading enterprise storage and computing solutions, fault-tolerant business critical solutions, communication products, personal desktop and notebook computers.



HP is a leading technology solutions provider with market leadership in fault-tolerant servers, UNIX, Linux and Windows servers, management software, imaging and printing and PCs. Datacentrix is HP's largest partner in South Africa.

IBM creates, develops and manufactures advanced information technologies, including computer systems, software, networking systems, storage devices and microelectronics.



Datacentrix is the exclusive supplier of IXOS to the South African market. IXOS offers document and data management products and archiving solutions with a particular focus on the SAP R/3 user community.



Legato delivers the advantages of business continuance through enterprise automation with information protection, application availability and storage management solutions. Legato's software solutions and services keep the world's business critical information and applications available.



Microsoft is the worldwide leader in software for personal and business computing. Microsoft produces innovative products and services to meet the ever-changing needs of the IT environment.



Microsoft Great Plains automates financial and operational processes, allowing companies to extend specific information and procedures securely via the Web to employees, customers, partners and suppliers.



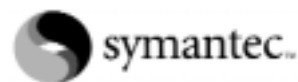
Novell creates solutions that bring all kinds of networks – intranets, extranets and the Internet together as one Net to give individuals the access to the right information timeously to do their jobs efficiently.



Datacentrix is the exclusive supplier for Sterling Commerce to the South African market. Sterling Commerce provides B2B solutions for companies of all sizes. Their software and service solutions power global e-business communities through their electronic trading network services, e-business integration software and outsourcing and professional services.



Symantec provides a broad range of content and network security solutions for virus protection, firewall and virtual private network, vulnerability management, intrusion detection Internet content and email filtering and remote management technologies and security services.



Veritas Software Corporation is the leading provider of storage management software for data protection, application availability and disaster recovery. The Veritas solutions offer proven interoperability across diverse applications, servers, storage hardware and appliances.

